

**Patricia M. Moline, CFRE, CFP®** is a Certified Fundraising Executive and a Certified Financial Planner and started in fundraising after realizing that it's tough to make a decent living as an opera singer. She has appeared on the nonprofit "stage" for over 17 years and is currently Assistant Vice President for Development at the Iowa State University Foundation, overseeing the Foundation's regional fundraising strategies and specializes in gift planning and women's giving.

Pat frequently presents at various national, international, and regional fundraising conferences on a variety of topics suited to both fundraising professionals and donors. She is an Association of Fundraising Professionals Master Teacher – one of the first 50 individuals to be recognized by AFP -- and has presented at the past six AFP International Conferences. She writes exam questions for the international certification examination (CFRE) as a Subject Matter Expert. This fall, she joined The Fundraising School at the Center on Philanthropy at Indiana University as adjunct faculty.

Pat is a dangerous fundraiser who can craft creative giving plans and break boards and concrete blocks (she holds a first degree black belt in Tae Kwon Do). She and her family live in Ames, Iowa.