



Robert C. Osborne, Jr.
Vice President
The Osborne Group, Inc.

Robert provides experience in campaign planning and implementation, campaign communications, development training, leadership and major gifts, annual giving, stewardship and donor relations, volunteer and board management, marketing, and not-for-profit management. As Vice President, Robert brings 12 years of fundraising and management experience to The Osborne Group team.

Robert's most recent position was Director of Development for New York based Center for Constitutional Rights (CCR) where he raised giving by 50% in three years. Additionally, Robert implemented CCR's first comprehensive planned giving campaign, steered the organization through a successful strategic planning process and started and supervised CCR's first marketing and public relations department. Prior to working at CCR, Robert was the Director of Development for the New York based St. Aloysius School where he increased giving by 300% in 4 years. Robert has been the architect of many six and seven figure gifts.

As a consultant with The Osborne Group, Robert works closely with several clients on campaign readiness, major gift strategy development, stewardship and developing an effective communications plan. He specializes in development office start-ups, helping his client build a shop from the ground up.

Robert has conducted advancement training for a wide variety of institutions including Big Brothers Big Sisters of America (national), Easter Seals (National and affiliates), Seeds of Peace, the Schott Foundation for Public Education, the Juvenile Diabetes Foundation, and the Salvation Army (national office). He is currently involved in major training projects with Girls, Inc. and the American Cancer Society.

A published writer and successful grants writer, Robert also writes case statements and teaches all of the writing workshops on ***Major Gifts Online***. Robert serves as a member of the Board of Directors of CitySquash located in New York City.